



CELEBRATING
50
YEARS

50 years... charting the world's maritime markets

MARKET & TRADE OVERVIEW: WHAT IS HAPPENING IN THE INDUSTRY?

Presentation by:

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Agenda

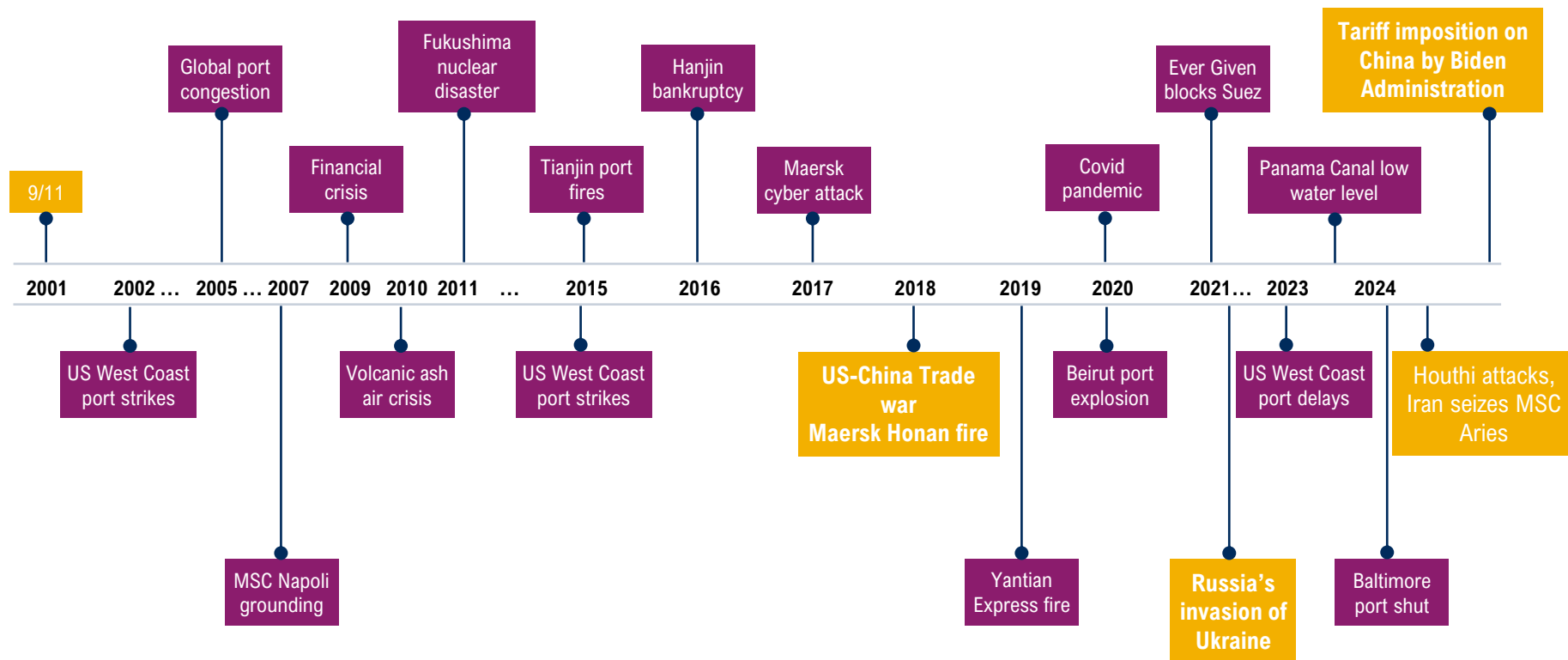
- 1 Demand growth
- 2 Container ship supply challenges
- 3 Other trends
- 4 Key conclusions



Maritime Advisors

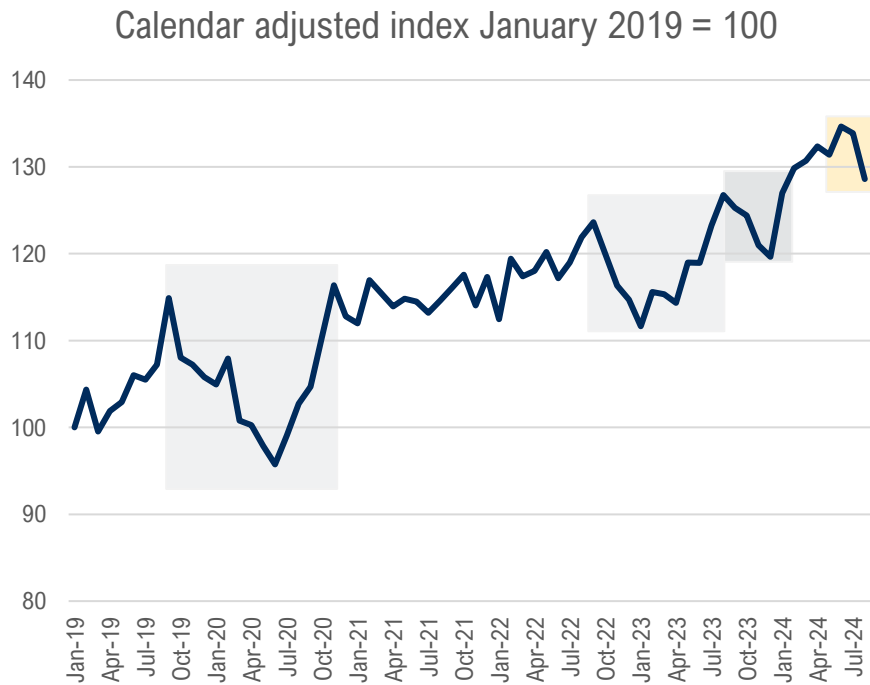
Rigorous analysis – Practical advice

Geopolitics and supply chain disruption – is this a new normal?



Market performance and outlook

Drewry Latin America Container Port Throughput Index

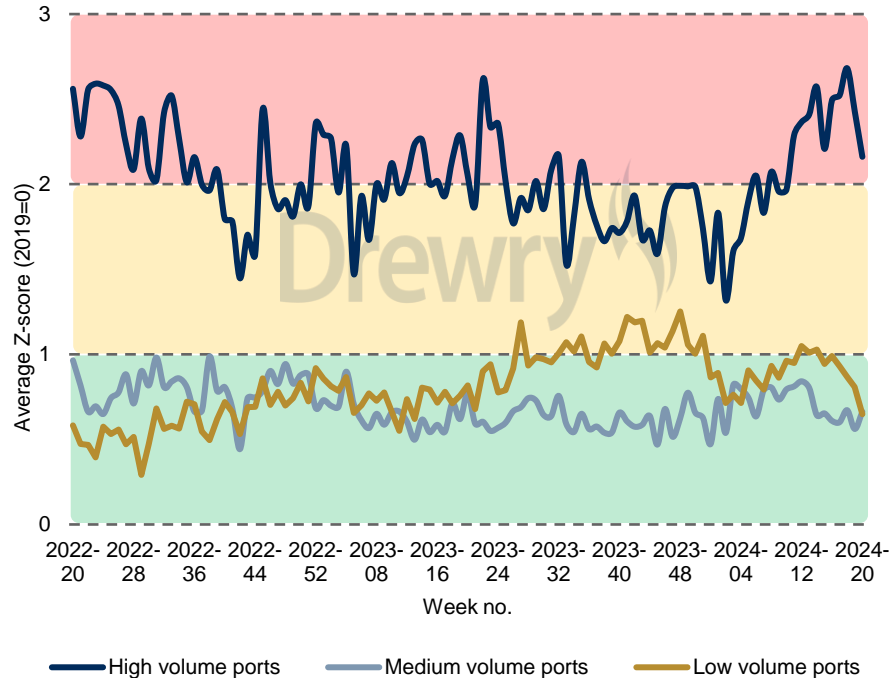


Outlook

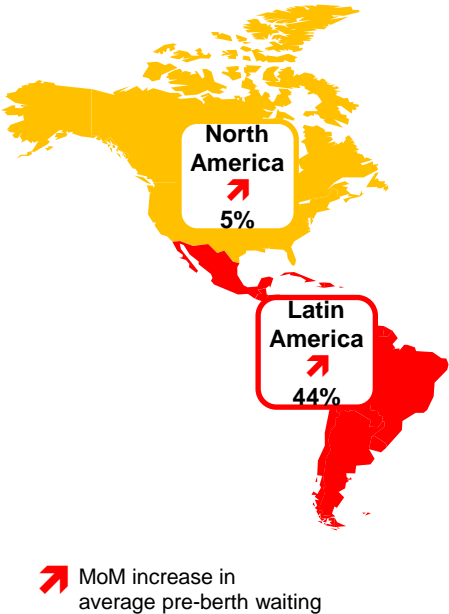
	3Q24	4Q24	2025	2026
North America				
East Coast North America	11.4%	7.2%	3.3%	2.6%
Gulf Coast North America	10.7%	8.1%	1.4%	2.6%
West Coast North America	11.2%	7.6%	3.1%	2.6%
Latin America				
Central America/Caribbean	4.3%	3.0%	1.7%	1.6%
East Coast South America	5.9%	7.2%	2.7%	3.6%
West Coast South America	-2.3%	0.1%	4.2%	2.7%

Port Congestion

Drewry Port Congestion Indicator



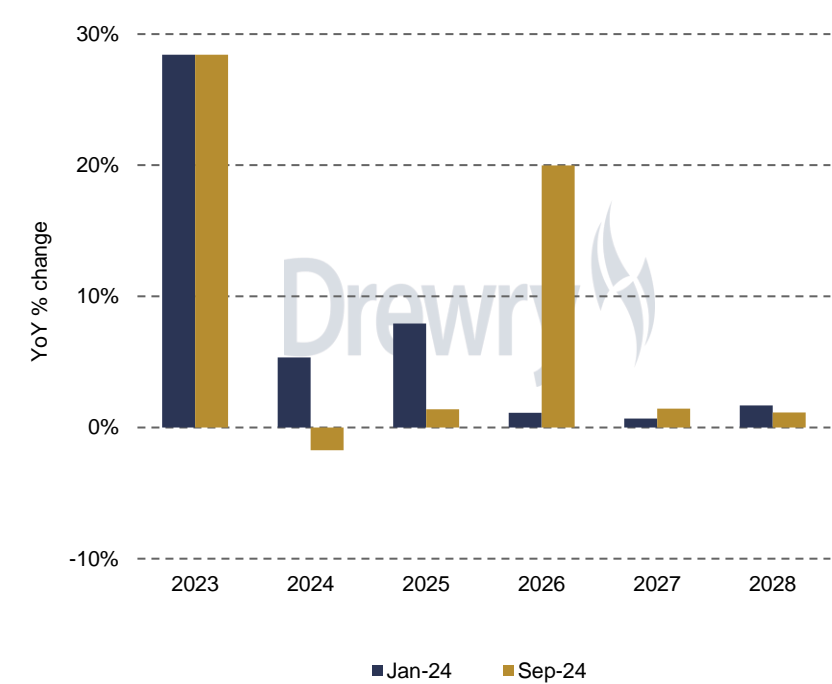
Pre-berth waiting time



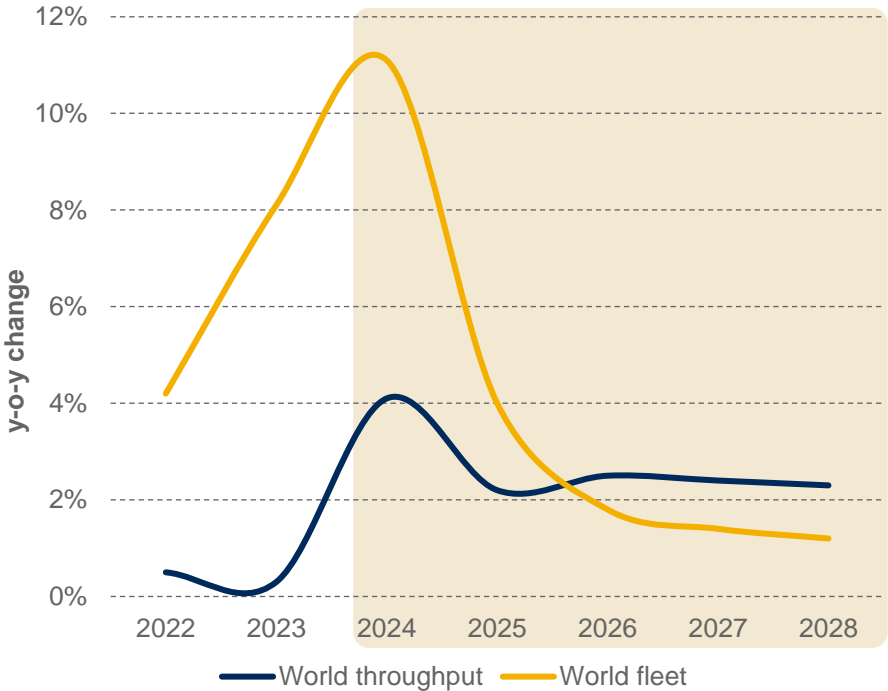
Balboa	
Cartagena	
Colon (Cristobal)	
Colon (Evergreen)	
Colon (Manzanillo)	
Kingston	
Puerto Barrios	
Puerto Quetzal	
Rodman	
Buenos Aires	
Itajai	
Itapoa	
Montevideo	
Paranagua	
Santos	
Callao	
Guayaquil	
Posorja	
San Antonio	
Valparaiso	

Containership Supply outlook

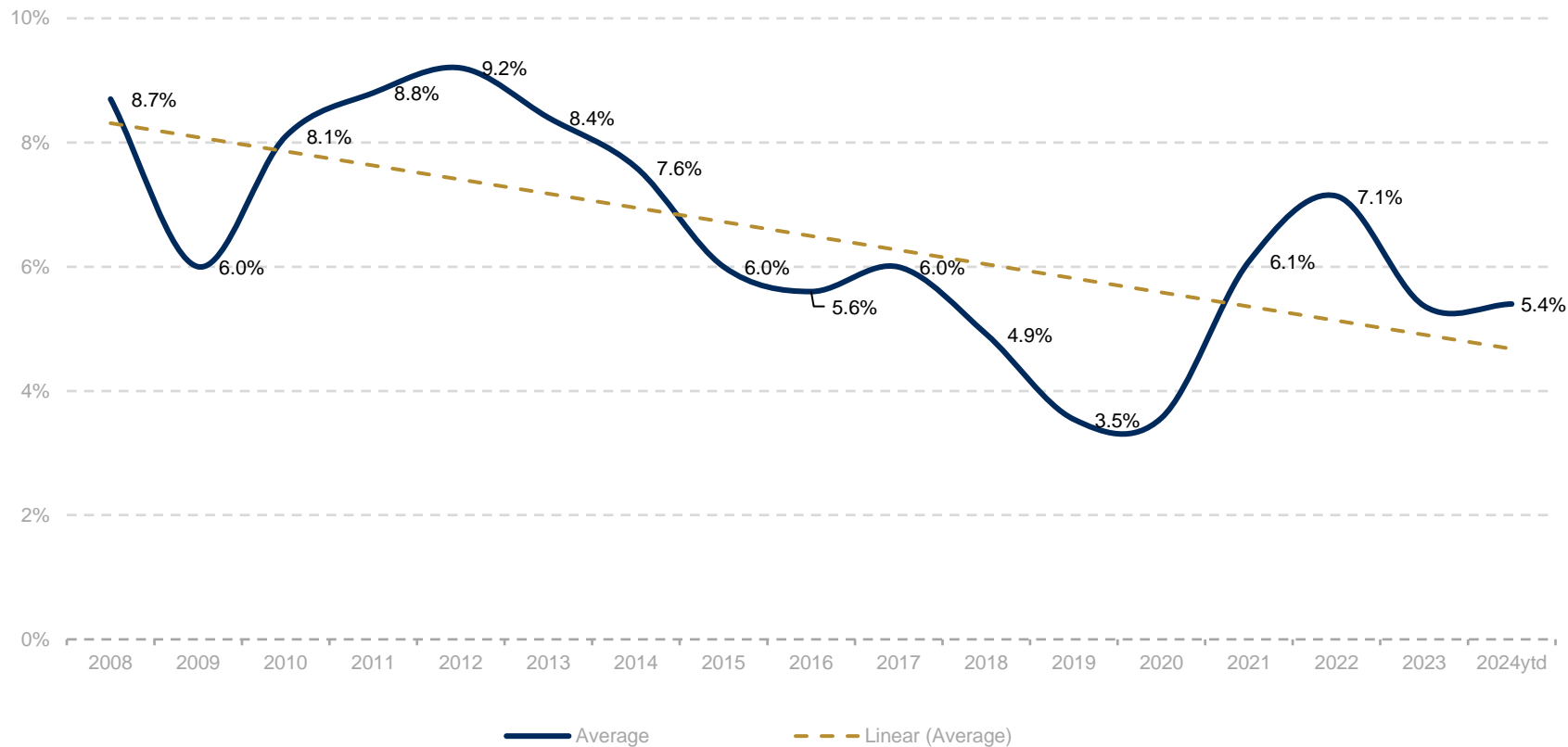
Change (%) in Global containership effective capacity



Global Container Shipping Supply/Demand Outlook



Returns on invested capital



Trends

Shift in Sourcing

- China's share of all imports into the US from Asia has declined to an estimated 49% in 2022, down from 59% in 2017.
- Imports from Southeast Asia (Vietnam, Malaysia, Philippines, Thailand) and South Asia (i.e., India and neighbouring countries) have seen a rapid increase, share of imports up from 27% in 2017 to 36% by 2022.
- Supply chain planning – increase supplier base, shift to China+other Asian countries



Slightly longer lead times

Ecommerce, social commerce. BNPL

- E commerce: accelerated during the pandemic, expected to continue strong growth.
- Social commerce: potential trillion dollar market with strong growth.
- Buy now pay later: point of sale instalment loans, fast-growing segment in consumer finance



Customer expectations / delivery time

Climate change and Decarbonisation

- Carbon footprint as a competitive factor
- Ports on frontline to deal with impact of climate change (floods, droughts, etc) and facing challenges to decarbonise own activities (electrification) plus support decarbonisation of shipping (shore power, alternative fuels present challenges to port infrastructure and operational processes) and inland transport (electric vehicles need charging infrastructure and there is competition for renewable electricity)



Inland connectivity / Intermodal link

Increase in retail inventory, demand for warehousing / distribution centre locations at /close to key ports

Key takeaways

1. Headwinds to regional demand growth: Risk of stagflation, below trend growth
2. Surge capacity – Capex and lead times:
 1. Big risk to lines and terminals from overcapacity
 2. No beneficial effect if capacity of other links in the intermodal transport chain does not increase
3. Emerging paradigms
 1. Needs - increased visibility, velocity, flexibility and value added service
 2. Vertical integration – diversification or synergy
4. Technology – key enabler: Shipping lines and Ports will expand their participation in digitization and visibility tools

Drewry: Maritime Research and Consulting Services

Rigorous analysis, practical advice

01

Drewry is the leading international provider of research and consulting services to the global maritime industry

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Founded in **1970**: More than **50** years continuously charting and assessing all the key sectors of the global maritime industry

90

Global reach: More than **90** FTEs and associates, located at offices in London, Delhi, Shanghai and Singapore

04

We serve our clients through **four** business units:

Maritime Research Maritime Advisors Supply Chain Advisors Maritime Financial Research



50 years' independent thinking

For more than 50 years we have supported the operational and strategic needs of an elite and diverse client base of maritime and shipping industry stakeholders.

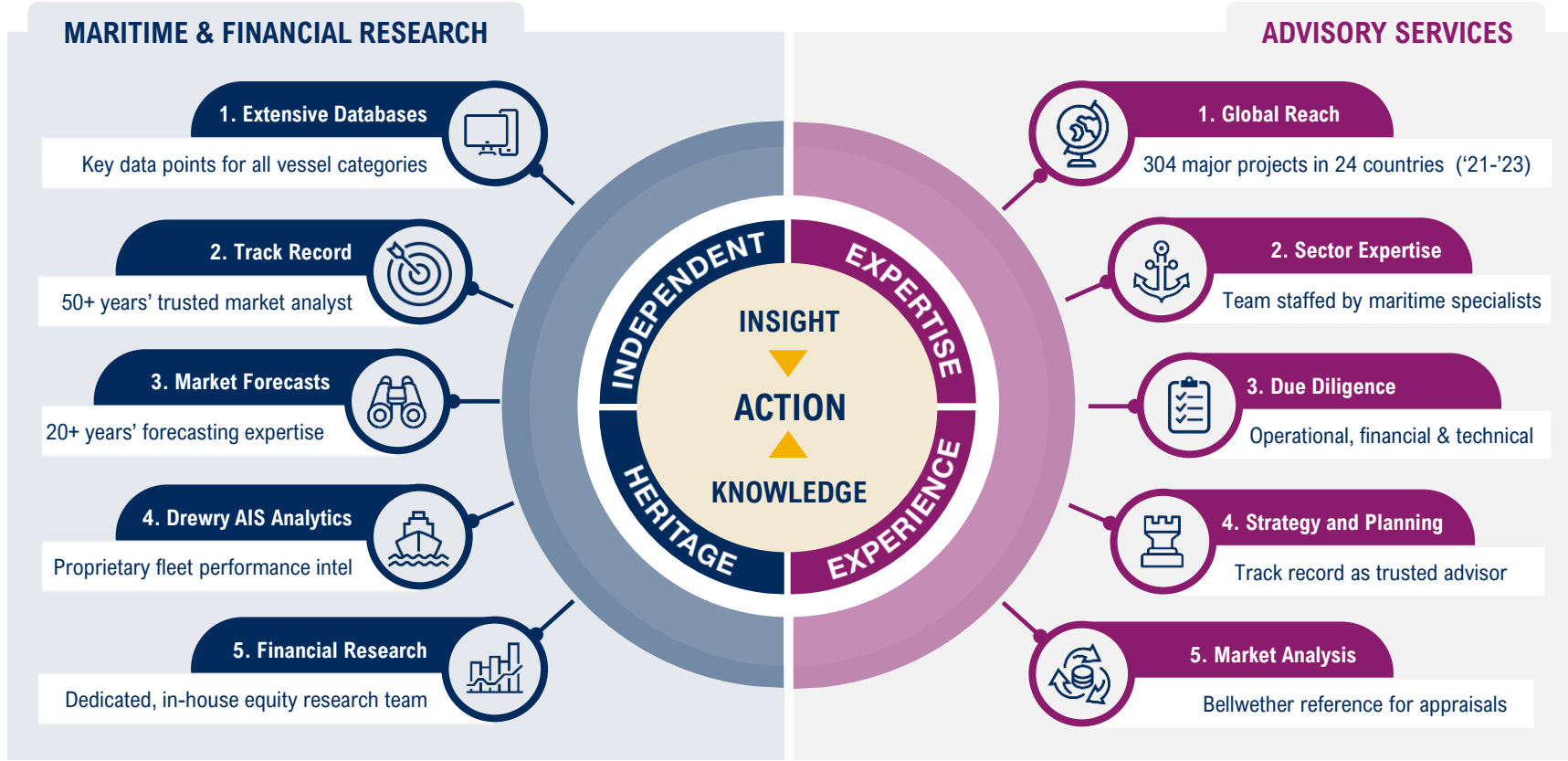
Our combined research and advisory offering covers every key maritime sector.

DrewryOnDemand

Maritime Research Knowledge Centre



Drewry: Combining extensive research resources with advisory expertise





- Maritime specialist covering all main sectors
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