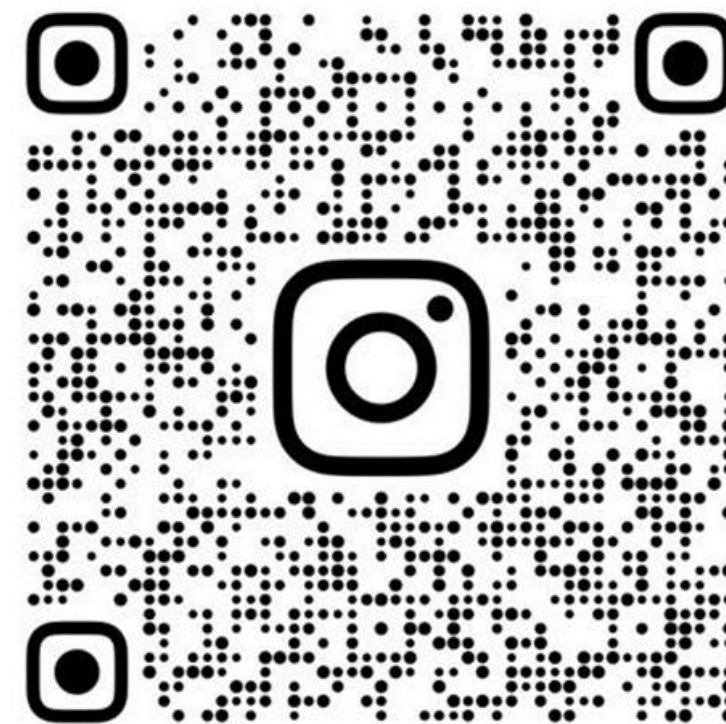


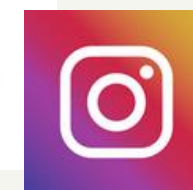


Empowering People to Drive Digital Transformation

Hello, I am Roberto Paveck.



@ROBERTO.PAVECK




What a Digital Transformation Means?

**“Without a
budget”**



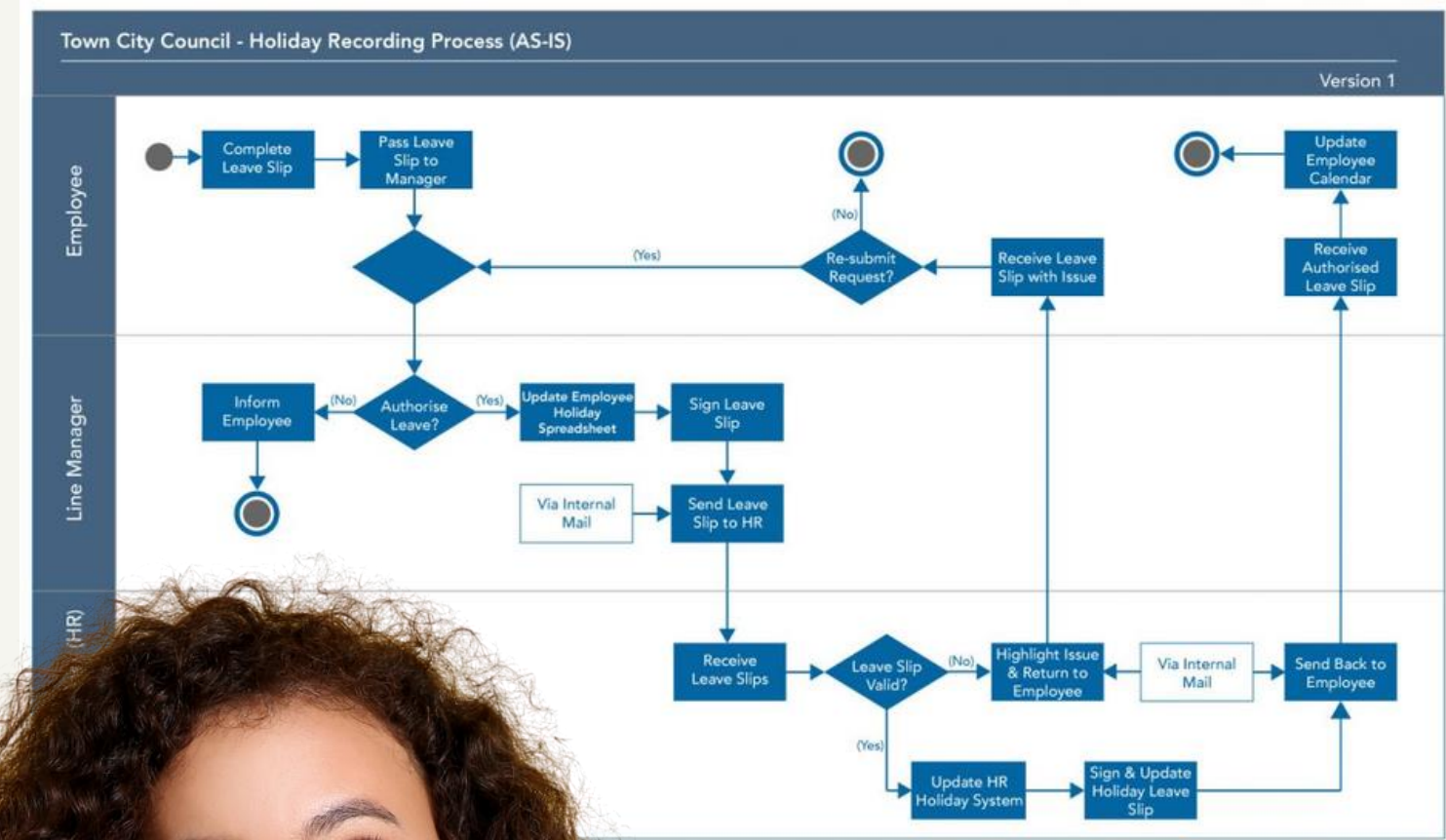
174
million
tons

An aerial photograph of a densely packed informal settlement, likely a slum. The image shows a vast number of small, closely situated houses with roofs made of corrugated metal or similar materials. There are some green trees scattered throughout the area, and a body of water is visible in the lower right corner. A large blue semi-circular graphic is overlaid on the left side of the image, containing white text.

**Being the Largest,
Does not mean
being the best**

How does each process work?

Why do these regulations exist?



Change in regulations reduces bureaucracy for docking at the Port of Santos

Published on 01.Sep.2020 - 09:13



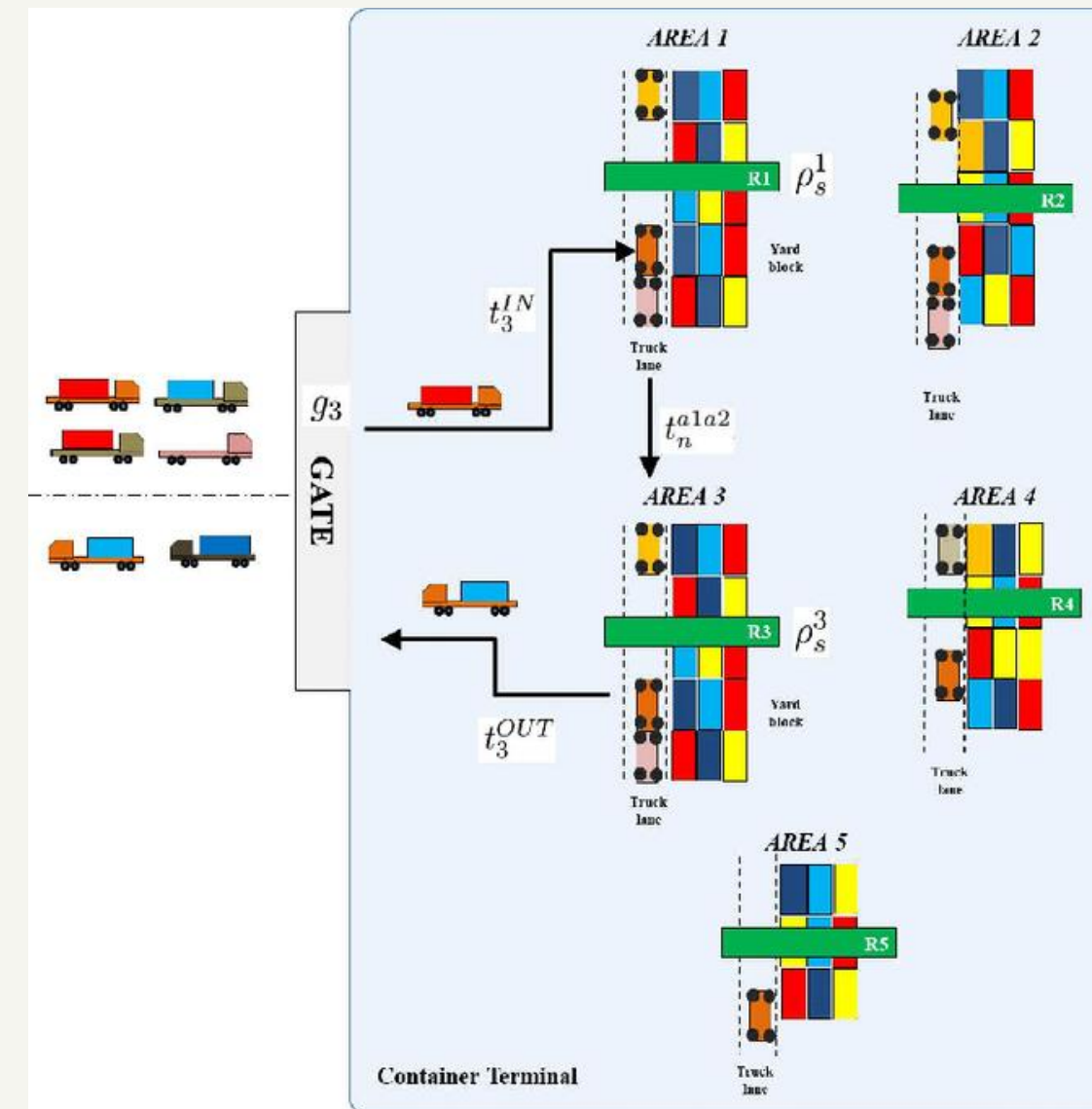
Change in orders will bring savings in vessel arrival processes

Starting this Tuesday (1/09), the Santos Port Authority (SPA) is implementing a change in the way ships enter the port, which will, in practice, reduce bureaucracy when docking at the Port of Santos.

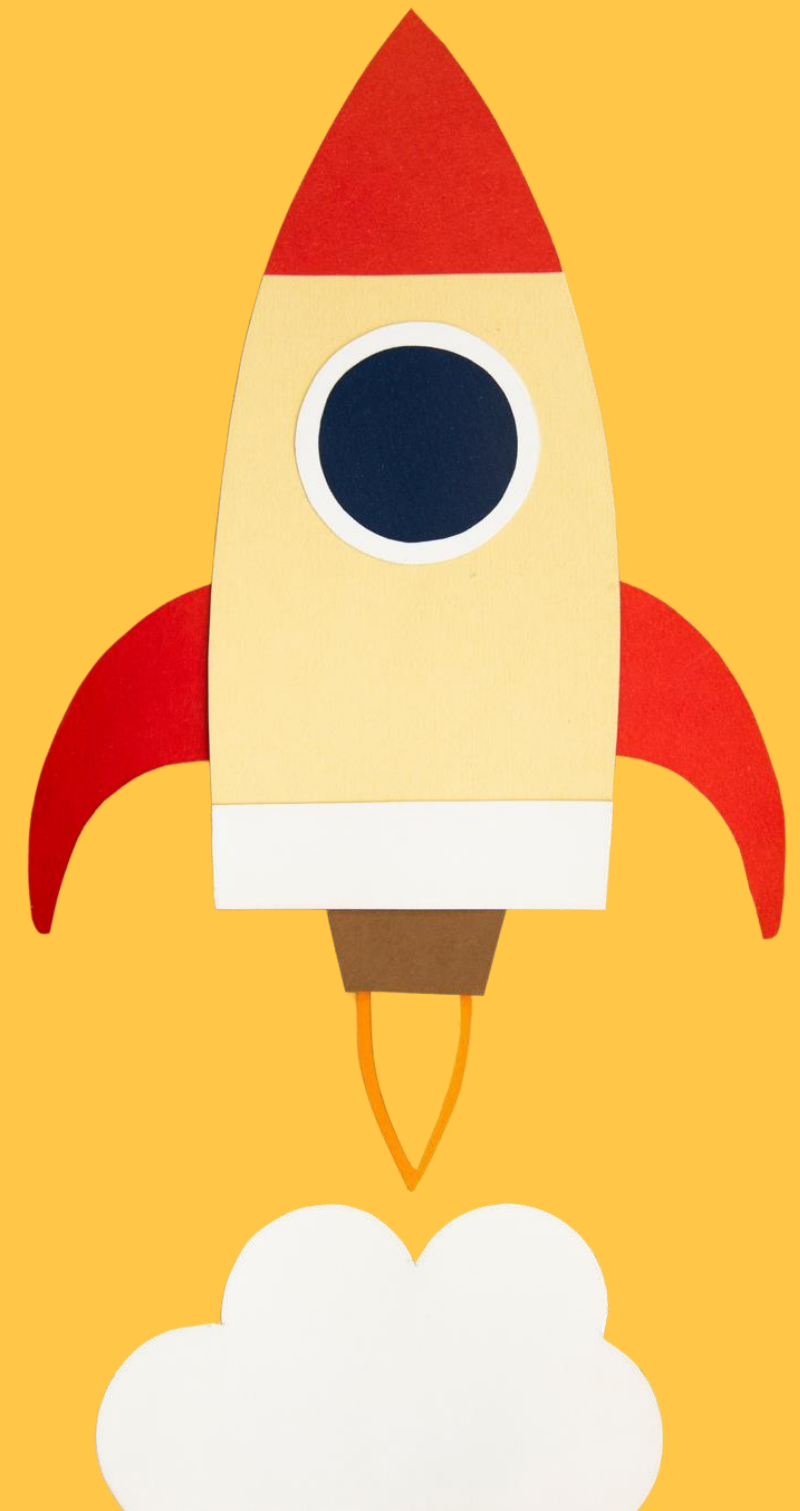
Resolution SPA 151/2020 now considers only vessels whose operations have been confirmed by the Pilotage Service as scheduled. Until then, all vessel schedules had to be canceled if the vessel did not actually dock, under penalty of paying the fee for using the infrastructure. Since the Port works with six-hour scheduling periods, users with scheduled vessels had to log into the system up to four times a day to cancel the request, which required a dedicated structure and costs.

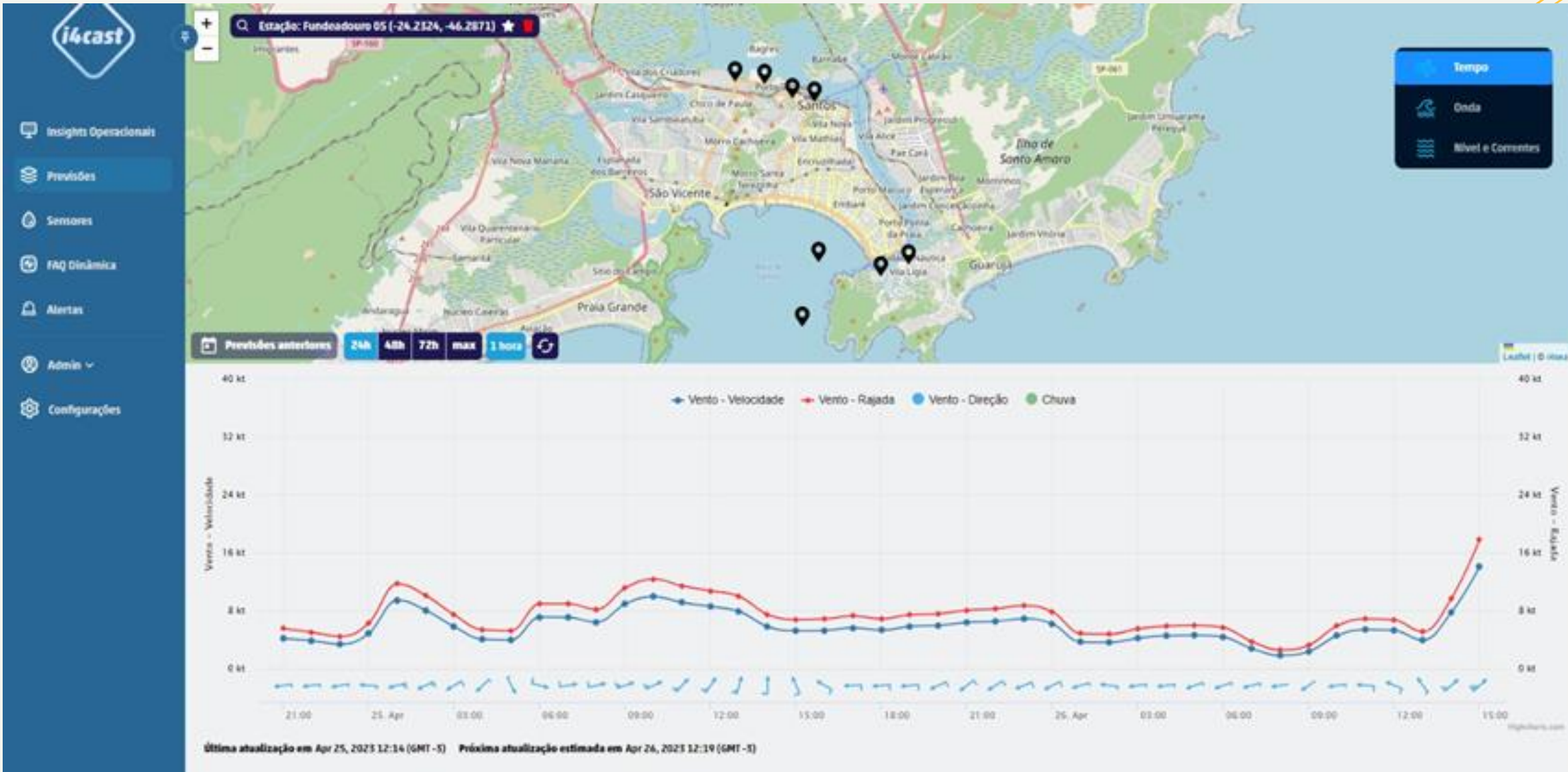
As for SPA, a survey showed that an employee of the Company spends two months of work on this service alone: there are around 50 thousand requests/year for docking cancellations.

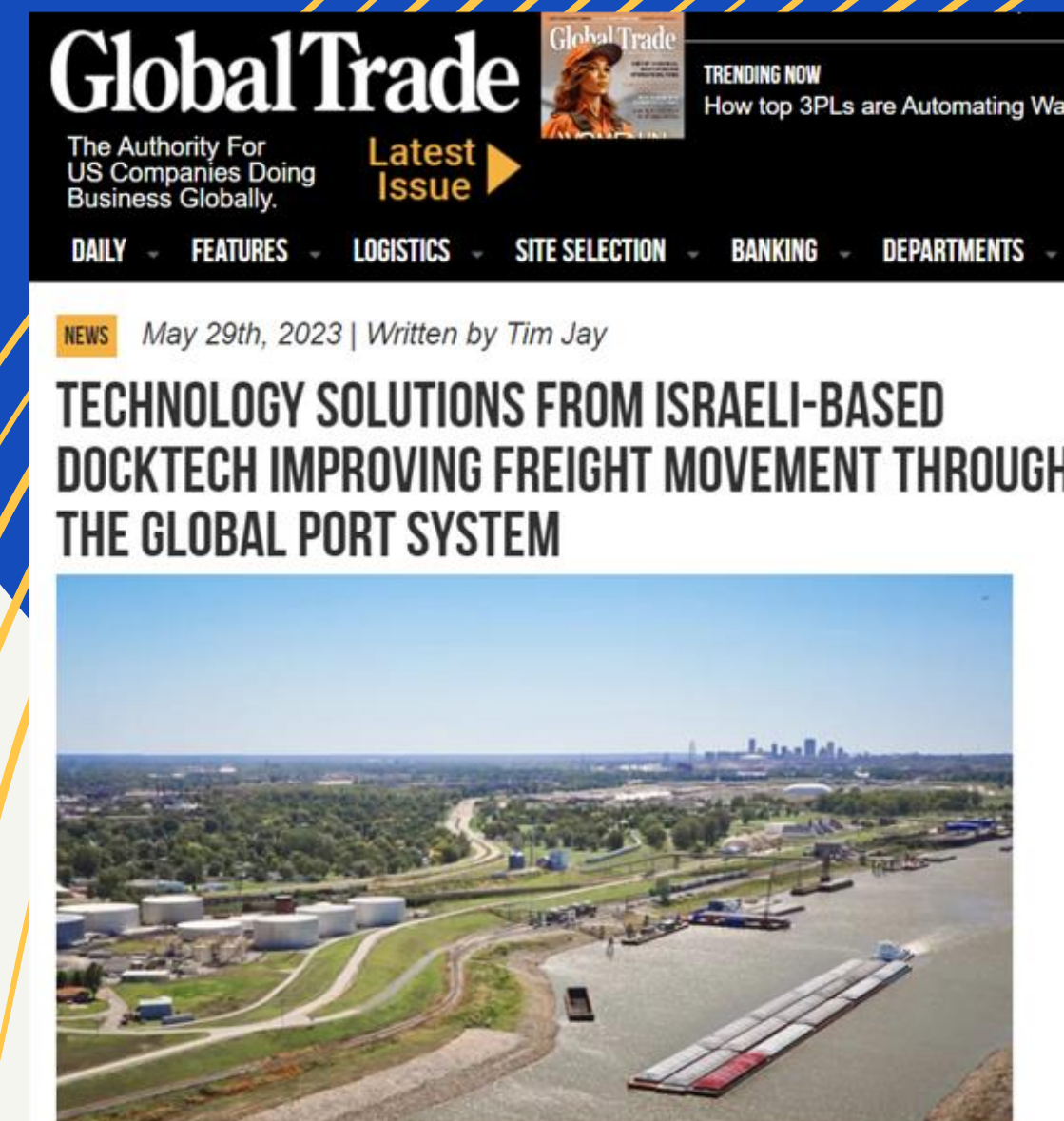
15-minute reduction in truck turnaround time at container terminals



Innovation







International recognition

REFERÊNCIA PARA O SETOR PORTUÁRIO

Autoridade Portuária de Santos é reconhecida em pesquisa do **Banco Interamericano de Desenvolvimento (BID)** como case de sucesso em **inovação**



Porto de Santos, Brasil

A Autoridade Portuária de Santos lançou, em 2021, um programa de parceria para o desenvolvimento de inovações tecnológicas, destinado a compartilhar dados e desenvolver serviços, denominado Norma da Autoridade Portuária (NAP) de inovação. É um processo administrativo simplificado que estabelece regras para compartilhar informações com empresas que necessitam desenvolver ou validar novas tecnologias.



OAS | More rights for more people



CIP | Inter-American Committee on Ports

Washington DC, October 16, 2023
For immediate release

Winners of the 2023 AAPA-CIP Port Industry Award of Excellence

The Secretariat of Inter-American Committee on Ports (CIP) of the Organization of American States (OAS) and the Latin American Delegation of the American Association of Port Authorities (AAPA), recognize the importance of a competitive port industry for the region's economic and social development. The AAPA-CIP Port Industry Award of Excellence was launched in 2021 to showcase integral port development initiatives by recognizing ports and terminals in the Americas for their outstanding operations and contributions to the economic and social prosperity of their respective countries.

2022 PORT INDUSTRY AWARD OF EXCELLENCE

Recognizing Outstanding Ports in the Americas



The awards will be presented during the
XXX LATIN AMERICAN CONGRESS OF PORTS



Santos, Brazil

The background features a light blue area with thin, wavy, golden-yellow lines. A large, solid yellow shape, resembling a stylized sun or a large drop, is positioned on the right side. In the top right corner, there are several small, blue-outlined triangles pointing downwards. In the bottom left corner, there are several small, yellow-outlined triangles pointing upwards.

**It wasn't the technology
or money that made the
difference.**

It was the people.

**First, find
extraordinary
people.**



**Second, be
humble .**



**Third, have a
clear purpose**



Innovation Internship Program



An aerial photograph of a vast fleet of ships, including tankers, cargo ships, and smaller vessels, scattered across a deep blue ocean under a hazy, golden sky. The ships are of various sizes and colors, mostly dark hulls with white superstructures. The perspective is from a high angle, looking down on the water.

Find a Ship.

27/06/2023 13:06/13:06

ATRACAÇÕES PROGRAMADAS

Nome	Local	Carga	Permissão	Situação Geral	DNV	RAP
SOUTHERN OWL	AL 2/3/4/5/6/7/8/9/10	GRAN. LÍQUIDO NAO ESPECIF	-	✓	2004/2023	20/06/2023
STENA PRO NORA	8/9/10/11/12/13/14/15/16/17/18/19/20	GRAN. LÍQUIDO NAO ESPECIF	-	✓	2017/2023	25/07/2023
STOLT COBALT	1/2/3/4/5/6/7/8/9/10/11/12/13/14/15/16/17/18/19/20	GRAN. LÍQUIDO NAO ESPECIF	-	✓	23/06/2023	23/06/2023
BARBOUR	8/9/10/11/12/13/14/15/16/17/18/19/20	SOJA CAUSTICA	-	✓	24/05/2023	25/07/2023
BON TIGUS	AL 2/3/4/5/6/7/8/9/10	NONE	-	✓	2021/2023	20/07/2023
BOW CARDINAL	8/9/10/11/12/13/14/15/16/17/18/19/20	GRAN. LÍQUIDO NAO ESPECIF	-	✓	2021/2023	20/06/2023
SAFURA ADVANCE	AL 2/3/4/5/6/7/8/9/10	GRAN. LÍQUIDO NAO ESPECIF	-	✓	2024/2023	25/06/2023
STOLT EEL	1/2/3/4/5/6/7/8/9/10/11/12/13/14/15/16/17/18/19/20	GRAN. LÍQUIDO NAO ESPECIF	-	✓	2018/2023	25/07/2023
HORAI	AGRO	GRAN. LÍQUIDO NAO ESPECIF	-	✓	2019/2023	25/06/2023
MINERIA KANTHE	AGRO	GRAN. LÍQUIDO NAO ESPECIF	-	✓	2016/2023	20/07/2023
LACERTA	1/2/3/4/5/6/7/8/9/10/11/12/13/14/15/16/17/18/19/20	OLEO DIESEL	-	✓	22/07/2023	22/07/2023
PUNAA MACAO	8/9/10/11/12/13/14/15/16/17/18/19/20	GRAN. LÍQUIDO NAO ESPECIF	-	✓	27/06/2023	20/06/2023
ULAC RAY	8/9/10/11/12/13/14/15/16/17/18/19/20	PRODUTOS QUIMICOS	-	✓	24/01/2023	24/06/2023
ADALANTA	1/2/3/4/5/6/7/8/9/10/11/12/13/14/15/16/17/18/19/20	SOJA A GRAINEL	-	✓	2011/2023	20/06/2023
CARDY	EMBARC	CONTENEDORES CHEIOS	ADMINISTRACAO PORTUARIA - PROVISAO DA EMBARCACAO	✗	19/01/2023	19/01/2023
CITRODORA	EMBARC	PAPEL E CELULOSE	-	✓	27/03/2023	27/06/2023
GENTLE LEADER	TEV	MOEDAS/ARTES/COLORES	-	✓	19/07/2023	20/06/2023



**100% of the
interns were
hired by
companies in
the port
sector.**



**Engaging
people is also
about creating
good stories**



**What story does
your company want
to build in its digital
transformation
journey?**

**Thanks!
Gracias!
Obrigado!**



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